

# Clarification Meeting – E1180MWPNTCSA

**Presenter: Didimalang Motsemme**

**Date: 12 May 2025**

**Venue: Microsoft Teams**



# Agenda

|    |                                                                                |                                |
|----|--------------------------------------------------------------------------------|--------------------------------|
| 1  | Welcome and Evacuation Procedure                                               | D Motsemme                     |
| 2  | Introduction of NTCSA Representatives & Suppliers and Declaration of Interests | All                            |
| 3  | Objective of the session                                                       | D Motsemme                     |
| 4  | Commercial                                                                     | D Motsemme                     |
| 5  | Supplier Development Localization & Industrialization                          | Z Xundu                        |
| 6  | NEC3 Supply Contract                                                           | M Matlhadisa                   |
| 7  | Finance (Pricing Schedule)                                                     | T Dikgale / N Masoeu / T Singo |
| 8  | Technical                                                                      | F Schoeman / M Matlhadisa      |
| 9  | OHS & Environmental                                                            | M Thulare / P Likhetho         |
| 10 | Quality                                                                        | N Mbele                        |
| 11 | General                                                                        | All                            |

# Session Objectives

## Session Objectives

- Addressing questions on the contents of the Invitation to Tender – E1180MWPNTCSA
- Providing pro-active responses to the clarification requests submitted in advance
- Providing forum for Q & A to clarifications required

**NTCSA Representative:** Didimalang Motsemme

**E-mail:** [MotsemD@ntcsa.co.za](mailto:MotsemD@ntcsa.co.za)

**Tender No.:** E1180MWPNTCSA

## **Timelines:**

**Non-Compulsory Clarification Meeting:** 12 May 2025 at 10h00 SAST (GMT+2)

**Enquiry Closing Date and Time:** 30 May 2025 - Strictly at 10h00 SAST (GMT+2)

**Tender Description:** The supply, delivery, exchange of SF6 gas and rental of gas cylinders for use in NTCSA substations, on an “as and when” required basis, for a period of five (5) years.

**No Late Submission(s) will be accepted under any circumstances.**

All questions and clarifications pertaining to this tender will be in writing only and addressed via email to the NTCSA Representative: [MotsemD@ntcsa.co.za](mailto:MotsemD@ntcsa.co.za). Answers will be uploaded on the National Treasury e-tender Portal and NTCSA Tender Bulletin only. There will not be any individual responses to tenderers.

**Tenders are to be submitted electronically via Eskom e-tendering site by the stipulated closing date and time. Tenderers are not allowed to submit physical files to NTCSA/Eskom Tender Offices, any physical files submitted will be regarded as non-responsive and will not proceed with evaluation process.**

The tender shall be for the whole scope of work. Tenderers should be able to supply all the cylinder sizes required and those not quoting for whole scope will be disqualified.

# Tender submission

- The tenderer must upload the tender via NTCSA Tender bulletin site on the Eskom E- tendering page. The documents need to be uploaded under the folder Technical, Commercial, Financial, and SHEQ.
- All documents need to be submitted in a PDF and Excel format (the limit is 50MB per file and total submission of 900MB per submission). The price list needs to be submitted in PDF and a copy in excel format.
- No Zip/condense files can be uploaded
- No hard copy will be accepted
- If for some reason you resubmit your tender, then the latest version of the tender submitted will only be accepted and all previous submission/s will be null and void.
- Please ensure that the submission status is indicated as complete.
- Supplier Help Manual guide and video can be found on Eskom E-Tendering page.

# Tender conditions

- The **tender validity period is 32 weeks** from closing date of tender.

**NTCSA may extend the validity period for a specified additional period. Should extension of validity be required by NTCSA, tenderers agreeing to the request will not be required or permitted to modify a tender. If a tenderer modifies a tender, such a tender will be disqualified from the evaluation process.**

- Alternative tenders are not allowed.
- The conditions of contract will be the NEC3 Supply Contract.

## Mandatory tender returnables

- A tenderer that does not submit mandatory documents or the complete information required in mandatory documents by the required deadlines as stipulated in the Tender Returnable section will be deemed non-responsive.

Basic compliance (Clause 3.9 of the ITT) and it entails the following:

1. Meet the eligibility criteria for a tenderer;
2. Submit a complete original tender with commercial, financial and technical information;
3. Submit the mandatory commercial tender returnables at the stipulated deadlines.

**For E-Tendering, a tenderer's failure to have submitted / uploaded tender documents will render the tender non-responsive.**

# Functionality requirements

- Technical will cover this on their presentation

# Objective criteria

- The inclusion of objective criteria in an enquiry is not mandatory but a condition for contract award in line with the requirements of the PPPFA Clause 2(1)(f) and if the tenderer does not meet objective criteria; it may lead to the second-ranked tenderer being recommended for award.

# Tender Returnables

**Request for Proposal Pages 34 – 68.**

**Please note that evaluations for the various disciplines will be conducted simultaneously, if possible.**

## ▪ NEC3 Supply Contract

The conditions of contract with secondary clauses as per below (select correct ones):

- X1: Price adjustment for inflation
- X2: Changes in the law
- X3: Multiple currencies (if applicable)
- X4: Parent company guarantee (if applicable)
- X7: Delay damages
- X13: Performance bond (if applicable)
- X17: Low performance damages (if applicable), and
- Z: Additional conditions of contract

# Allocation or award of the contract

Panel contract will be awarded to the top three (3) qualifying suppliers on functionality scoring. Should there be less than three (3) suppliers meeting the threshold, the request for a top-up will be initiated to ensure that NTCSA achieve the required number.

The procurement process for the establishment and execution of the panel will be carried out in two (2) stages as follows:

- The first stage will be an open tender process where suppliers will be evaluated on technical capabilities (functionality criteria) and meet SHEQ requirements. This will be a panel contract award for the top three (3) qualifying suppliers on functionality scoring. All successful suppliers on the panel will sign a NEC3 SC Framework Contract.

# Allocation or award of the contract

- The second stage will be the secondary procurement process which entails issuing mini-RFQ will be issued to the suppliers on the panel, on an “as and when” required basis, where real time prices and the adjudication thereof will be done via a Panel Control Committee (PCC) before a task order (TO) is issued or a purchase order (PO) can be created.
- The task order will be awarded to the highest-ranked supplier in proportion to the PPPFA scoring. Preference Point System – 80/20 (Price/B-BBEE rating) will be used to evaluate the mini-RFQ.

## ■ Questions?





General